

Organizational Financial History

	FY 2019	FY 2020	% Change	FY 2021	% Change
Total revenue	\$548,242	\$535,442	-2%	\$433,373	-19%
Total expenses	\$512,355	\$565,612	10%	\$386,020	-32%
Change in net assets	\$35,887	-\$30,170	-184%	\$47,353	257%
Total net assets	\$80,572	\$9,315	-88%	\$54,270	483%

Organizations with expenses under \$50,000 do not have the option to enter net assets.

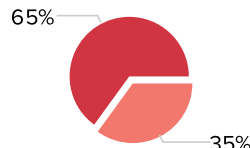
Revenue & expense summary	FY 2019	FY 2020	% Change	FY 2021	% Change
Total revenue less in-kind	\$548,242	\$535,442	-2%	\$433,373	-19%
Total expenses less in-kind	\$512,355	\$565,612	10%	\$386,020	-32%

Unrestricted Operating Revenue by Source

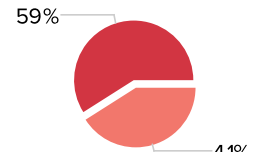
- Earned
- Investment
- Contributed



FY 2019



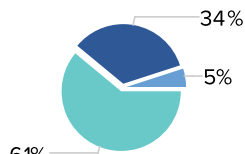
FY 2020



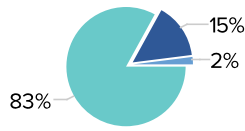
FY 2021

Operating Expenses by Functional Grouping

- Program
- Management & General
- Fundraising



FY 2019



FY 2020



FY 2021

Sonoran Glass School

Annual Report

Workforce

Number of People	FY 2019	FY 2020	% Change	FY 2021	% Change
Employees: Full-time permanent	6	10	67%	5	-50%
Employees: Part-time permanent	6	6	0%	7	17%
Volunteers	50	10	-80%	12	20%
Independent contractors	8	6	-25%	5	-17%
Interns and apprentices	1	1	0%	1	0%
Total positions	71	33	-54%	30	-9%

Attendance

	FY 2019	FY 2020	% Change	FY 2021	% Change
Total attendance					
Paid	6,479	4,600	-29%	2,576	-44%
Free	1,567	1,200	-23%	0	-100%
Total	8,046	5,800	-28%	2,576	-56%
In-person attendance					
Paid	6,479	4,575	-29%	2,551	-44%
Free	1,567	1,200	-23%	0	-100%
Total	8,046	5,775	-28%	2,551	-56%
Digital attendance					
Paid		25	n/a	25	0%
Free		0	n/a	0	n/a
Total		25	n/a	25	0%
In-person attendees 18 and under	3,382	550	-84%	100	-82%
Programs in schools	FY 2019	FY 2020	% Change	FY 2021	% Change
Children served in schools	140	150	7%	0	-100%
Hours of instruction	2	16	700%	0	-100%

Program Activity

In-person activity	FY 2019		FY 2020		FY 2021	
	Distinct offerings	# of times offered	Distinct offerings	# of times offered	Distinct offerings	# of times offered
Productions (self-produced)	1	1				
Productions (presented)						
Classes/assemblies/other programs in schools	1		2	2	0	
Classes/workshops (outside of schools)	69	3,104	85	1,246	50	926
Field trips/school visits		16	3	9	0	
Guided tours	2	65	1	12	0	
Lectures		5	4	4	0	
Permanent exhibitions	1		1		1	
Temporary exhibitions	0					
Traveling exhibitions (hosted)	0					
Films screened					0	
Festivals/conferences	4		2	2	2	2
Readings/workshops (developing works)					0	
Community programs (not included above)			4	8	0	
Additional programs not listed above	0	0	0	0	0	0

NOTE: Data entered prior to 2021 combines information about physical and digital programs. It has been included in the physical program lines.

Program Activity

Digital activity	FY 2019			FY 2020			FY 2021		
	Distinct offerings	# times digitally offered	On-demand	Distinct offerings	# times digitally offered	On-demand	Distinct offerings	# times digitally offered	On-demand
Productions (self-produced)									
Productions (presented)									
Classes/assemblies/other programs in schools				2	8	1			
Classes/workshops (outside of schools)							2	10	
Field trips/school visits									
Guided tours									
Lectures									
Permanent exhibitions									
Temporary exhibitions									2
Traveling exhibitions (hosted)									
Films screened									
Broadcast productions									
Festivals/conferences									
Readings/workshops (developing works)									
Community programs (not included above)									
Additional programs not listed above									

NOTE: Data entered prior to 2021 combines information about physical and digital programs. It has been included in the physical program lines.

Digital activity financials	FY 2019		FY 2020		FY 2021	
	Total	Associated with digital program delivery	Total	Associated with digital program delivery	Total	Associated with digital program delivery
Earned revenue	\$382,642		\$338,052		\$192,616	\$1,000
Contributed revenue	\$165,600		\$197,390	\$0	\$240,757	\$0
Operating expense	\$512,355		\$565,612		\$386,020	\$1,000

Sonoran Glass School

Annual Report

Program Activity

	FY 2019	FY 2020	% Change	FY 2021	% Change
Fiscally sponsored projects			n/a		n/a
Amount distributed to fiscally sponsored projects			n/a		n/a
Residencies			n/a		n/a
Scholarships awarded		1	n/a	1	0%
Amount awarded in scholarships		\$1,250	n/a	\$1,400	12%
Other grants awarded			n/a		n/a
Amount awarded in grants			n/a		n/a
Public art installations			n/a		n/a
Works commissioned			n/a		n/a
Films produced			n/a		n/a
World premieres			n/a		n/a
National premieres			n/a		n/a
Local/regional premieres			n/a		n/a
Published works (physical)			n/a		n/a
Published works (digital)			n/a		n/a
Private lessons (in-person)	35	170	386%	53	-69%
Private lessons (digital)			n/a		n/a
Competitions	1	1	0%	0	-100%
Open rehearsals			n/a		n/a

NOTE: Data entered prior to 2021 combines information about physical and digital programs. It has been included in the physical program lines.